

**SERIAL 03086 SS FRY'S FOOD AND DRUG STORE**

**DATE OF LAST REVISION: August 08, 2006 CONTRACT END DATE: November 30, 2006**

**CONTRACT PERIOD THROUGH NOVEMBER 30, 2006**

TO: Human Services

FROM: Department of Materials Management

SUBJECT: Contract for **FRY'S FOOD AND DRUG STORE**

Attached to this letter is a sole source utilized by the Human Services Department for Head Start. The complete Sole Source document is located under 03086-SS. **"PG" purchase orders may be generated using the information from this list (commodity code C897002/blanket order number B0700056).**

All purchases of product listed on the attached pages of this letter are to be obtained from the listed dealers. **Individuals/agencies are responsible to the vendor for purchases made outside of this contract.** The contract period is indicated above.

---

Wes Baysinger, Director  
Materials Management

AS/mm  
Attach

Copy to: Clerk of the Board  
Karen Render, Human Services  
**Mirheta Muslic**, Materials Management

**Fry's Food Stores**

October 9, 2001

**SOLE SOURCE JUSTIFICATION FORM**

*This form must be provided with all sole source procurement requests. Please provide detailed information on all questions.*

**1. How was it determined that this commodity or service is a sole source?**

Provide all documentation relevant to method for sole source determination.

- Competitive Solicitation Process
- Advertisement of County Need in the County Newspaper or Record
- Formal Request for Information
- Other (Please provide information below describing the method used) XX

Fry's Food Stores are the only food stores that will accept a Purchase Order from Maricopa County. Further, Fry's Food Stores has the largest number of stores around the Valley, and every Head Start Classroom has a Fry's Store nearby. Lastly, Fry's carries both food and non-food items that are required for use in the classrooms.

**2. Why is no other commodity or service suitable to meet your requirements?**

- Unique knowledge or skills. Please provide specific information that describes why this knowledge or skill is considered unique.

Fry's Food Stores is unique in that it is the only food store willing to accept Purchase Orders from the County.

**3. Does this request represent a mandate from the state or federal government?**

Yes: XX

No:

If Yes, please describe the mandate.

The Head Start Program is required to provide life skills training to children enrolled in the program. These "life skills" includes instruction in nutrition basic food hygiene, and food preparation. To accomplish these ends, food and nonfood products need to be purchased by each individual classroom, as needed.

**4. What are the consequences of not approving the sole source request?**

The Head Start Program will not be able to provide life skills training in nutrition, food hygiene, and food preparation.

## Fry's Food Stores

October 9, 2001

**5. What negative consequences will result by formally bidding this requirement?**

There are no negative consequences of formally bidding this requirement except that no one will respond to the IFB.

**6. What is the estimated cost of this request?**

This request is erected to cost approximately \$35,000 per year.

**7. How was the cost determined to be fair and reasonable?**

The cost is based upon historical data and projections about this years classroom enrollment. The prices to be paid for the needed products will be the prices charged to the general public. Since Fry's Food Markets are involved in a fiercely competitive environment, the prices they charge MUST be competitive and therefore fair and reasonable - or they would not stain business.

**8. Is this request a one time requirement?**

Yes: No: XX

If Yes, is there a definite number of ongoing years?

**9. What other costs will be incurred with this request?**

Please take into consideration annual maintenance, upgrades in future years, and other request specific factors.

There are no additional costs involved with this-request.

**10. Was this request budgeted for in the current or next fiscal year's budget?**

Yes: XX                      No:

**11. Will approval of this request increase future budget requests from your department?**

Yes:                      No:XX

If Yes, what is the estimated amount of the increase?

**Fry's Food Stores**

October 9, 2001

**12. What other methods of fulfilling this requirement have been explored?**

Materials Management went out with two separate competitive IFBs with no response. The first IFB was 01106-X, closing on August 28, 2001, and the second IFB was 01152-C, closings on October 2, 2001. Based upon the lack of response, to either of the IFBs, it was determined the best method to procure this requirement would be through continued use of F[Y's Food Stores (as has been done in the past). Since Fry's will accept Maricopa County Purchase Orders, and since all the food stores in the Valley had an opportunity to compete, but declined to do so, Fry's is - in a practical sense - the only source. The prices will be fair and reasonable because prices in food stores are highly competitive and the Head Start Program will be paying the same prices as everyone utilizing the stores.

**FRY'S FOOD STORES OF AZ, MSC 410079, PO BOX 415000, NASHVILLE, TN 37241-5000**  
**FRY'S FOOD AND DRUG STORES OF AZ, PO BOX 1043, TOLLESON, AZ 85353-1043**  
**KROGER, ATTN: FRY'S FOOD STORES ACCOUNTS, 2700 E 4<sup>TH</sup> STREET, HUTCHINSON, KS 67504**

Terms:	Net 30
Vendor Number:	<b>W000008020 X</b>
Telephone Number:	<b>620/694-5556</b>
Fax Number:	<b>620/694-5557</b>
Contact Person:	<b>Linda Starks</b>
E-mail Address:	<b><a href="mailto:Linda.L.Starks@kroger.com">Linda.L.Starks@kroger.com</a></b>
Insurance Certificate	Yes
Contract Period:	To cover the period ending <b>NOVEMBER 30, 2006.</b>